A MESSAGE FROM THE CHAIRMAN OF THE BOARD

I was honored to serve as the Chairman of Family Gateway’s Board of Directors in 2018. This year, we took on a new leadership role in the Dallas community as the designated service access point for families with children experiencing homelessness. Serving the community in this way opened our eyes to the extent of family homelessness in Dallas. In 2018 alone, we received 4,800 calls for assistance through the Homeless Crisis Helpline and identified approximately 2,000 families with children who were literally or imminently homeless; this is an estimated 6,000 children. Most of those families were living in their car or staying in a hotel and out of funds. While these children and families are experiencing trauma and difficult times, their strength and resilience keep us going. We are inspired daily to continue this important work and hope you will be inspired to join us in the fight against family homelessness.

Stephen Hipp

A MESSAGE FROM THE PRESIDENT & CEO

It was a privilege to lead Family Gateway in 2018, a year of transformational growth and leadership for the agency. A few highlights included:

• Acting as the designated service access point for families with children experiencing homelessness. This means we assess families for needs and determine the appropriate intervention, triaging families into shelter when necessary.

• Transforming our emergency shelter to be focused on housing and income strategies for adults and education stabilization for children.

• Building capacity to help more families move out of shelter and into housing with the appropriate wrap-around services.

• Continuing to serve families of all types and sizes, keeping the family unit together and working with them as they are.

We are honored to fill a critical gap in our community and, with your help, will continue to do everything we can to support the most vulnerable children and families in Dallas.

Ellen Magnis
Family Gateway serves as the point of entry (access point) in Dallas County for families with children experiencing or near homelessness. The Assessment & Diversion team answers Helpline calls, assesses families for needs, and determines the appropriate intervention.

In 2018, we fielded more than 4,800 calls through the Homeless Crisis Helpline or through walk-ins.

1,400 callers were helped immediately with referral to an appropriate resource.

3,400 families received a preliminary screening to determine the urgency of their needs and eligibility for services.

Pre-Screening Assessments - To Determine Service Eligibility and Urgency of Service Need

- Do not meet HUD definition of Homelessness, 40%
- Living in a car, 20%
- Living in a hotel and out of funds, 14%
- Imminently homeless, 9%
- In other shelters wanting/needed to leave, 17%
- Not eligible for emergency shelter services or HUD housing targeting homeless; these families were given a resource packet and asked to call if their situation changed.

These families became our primary focus and were prioritized according to urgency of need.

DATA DERIVED FROM THE NEW HOMELESS CRISIS HELPLINE (1-888-411-6802) INTENDED FOR THOSE SEEKING EMERGENCY SHELTER:

- 2,000 families with children were determined to be literally or imminently homeless. This is an estimated 6,000 children.
- 1,400 families with children were determined to be "doubled up" with other family members but in no immediate need of leaving. This is an estimated 4,200 children.

The Helpline only became publicly available in July 2018; this does not yet give us the full picture of family homelessness in our community.
Our mission is to provide stability and life-changing supportive services to children and families affected by homelessness.

SERVICES PROVIDED

ASSESSMENT & DIVERSION

CASE MANAGEMENT

EMERGENCY SHELTER & SUPPORTIVE HOUSING

EDUCATION PROGRAM

EMERGENCY SHELTER AND SUPPORTIVE HOUSING

422 families (1,559 individuals, including 1,022 children) were served through emergency shelter and supportive housing.

Our emergency shelter operated at 146% of capacity, on average, overflowing into common areas of the shelter and inexpensive hotels during inclement weather.

Length of stay in shelter ranged from 61 to 169 days (average was 104 days), pointing to the complexity of housing larger families or those with multiple barriers to housing.

EMERGENCY SHELTER PROGRAM

70% 65%

Families secured permanent housing upon completion of the program*

PERMANENT SUPPORTIVE HOUSING PROGRAM

98% 77%

Families continue to reside in stable long-term housing

47% 20%

Adults have increased income

*The percentage of families exiting from shelter into positive housing ranged from 32% to 94% in a given month (average was 70%).
82% of families were headed by a single parent.

66% of clients were children.

*For those served in diversion, emergency shelter, & supportive housing.
VOLUNTEERS
In 2018, 2,758 volunteers donated 7,595 hours of their time, saving the agency approximately $193,141.

DAY to PLAY
The first annual DAY to PLAY was Saturday, April 7 at the AT&T Performing Arts Center – Annette Strauss Artist Square. Despite the abnormally cold weather, nearly 300 attendees enjoyed bounce houses, lawn games, live music, and arts and crafts from local nonprofit agencies.

SPECIAL EVENTS
NET REVENUE: $812,391

5TH ANNUAL GATEWAY to OPPORTUNITY LUNCHEON
The 2018 Gateway to Opportunity Luncheon presented by Metro by T-Mobile was Friday, October 19 at the Omni Dallas Hotel. Nearly 800 guests attended to hear from keynote speaker Earvin “Magic” Johnson.
2018 BOARD OF DIRECTORS

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At-Large Board Member

Alex Sharma
Board Vice-Chair

Rick Deitch
At-Large Board Member

Gary Moor
Treasurer

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Secretary

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Jennifer Holmes Fahrenbruch
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Shanjula Harris
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Mika Manaster
Steve Martin
Paula Miltenberger
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Doug Ness

Charles O'Connell
Selwyn Rayzor
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Exa Whiteman
Paul Wilson

AFFORDABLE HOUSING BOARD

Doug Ness
Board Chair & President

Trey Bailey
Jill Bindler
Kristy Bowen
Katina S. Brooks
## Consolidated Statement of Financial Position  
**December 31, 2018**

### Assets

**Current assets:**
- Cash and cash equivalents $1,430,474  
- Certificates of deposit 249,638  
- Accounts receivable 208,268  
- Pledges receivable 103,099  
- Prepaid expenses and deposits 35,028  
  **Total current assets** $2,026,507  

- Certificates of deposit 498,645  
- Developer fee receivable 1,055,000  
- Property and equipment, net 832,780  
  **Total assets** $4,412,932

### Liabilities and Net Assets

**Current liabilities:**
- Accounts payable and accrued expenses $319,495  
- Deferred revenue 11,883  
  **Total current liabilities** $331,378

**Net assets:**
- Without donor restrictions 2,890,787  
- With donor restrictions 1,190,767  
  **Total net assets** $4,081,554

**Total liabilities and net assets** $4,412,932

$0.81 of every dollar donated went towards our programs and services.
# FINANCIALS

Consolidated Statement of Activities  
December 31, 2018

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and support:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$1,488,845</td>
<td>$1,658,585</td>
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<tr>
<td>Government grants</td>
<td>760,927</td>
<td>760,927</td>
</tr>
<tr>
<td>Special events (net of direct costs of $148,742)</td>
<td>812,391</td>
<td>812,391</td>
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<tr>
<td>Program income</td>
<td>46,778</td>
<td>46,778</td>
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<tr>
<td>Developer fee income</td>
<td>687,700</td>
<td>687,700</td>
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<tr>
<td>Other income</td>
<td>5,543</td>
<td>5,543</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>179,882</td>
<td>(179,882)</td>
</tr>
<tr>
<td><strong>Total revenue and support</strong></td>
<td>3,982,066</td>
<td>(10,142)</td>
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<tr>
<td><strong>Expenses:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>2,918,519</td>
<td>2,918,519</td>
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<tr>
<td>Management and general</td>
<td>274,553</td>
<td>274,553</td>
</tr>
<tr>
<td>Fundraising</td>
<td>419,303</td>
<td>419,303</td>
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<tr>
<td><strong>Total expenses</strong></td>
<td>3,612,375</td>
<td>3,612,375</td>
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<tr>
<td><strong>Change in net assets</strong></td>
<td>369,691</td>
<td>(10,142)</td>
</tr>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td>2,521,096</td>
<td>1,200,909</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td>$2,890,787</td>
<td>$1,190,767</td>
</tr>
</tbody>
</table>
Tad Adrian
Purvi and Bill Albers
Maricruz Aleman and Clarence Caeg
All Saints Catholic Church
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Every effort was made to ensure a correct listing of donors. We apologize for any mistakes.
“Family Gateway was my source of hope and strength through many trying times. They helped me define my purpose and reach my goals and my dreams.”

-Former Guest