A MESSAGE FROM THE CHAIRMAN OF THE BOARD

I was honored to serve as Chairman of the Board for Family Gateway in 2017, another year of growth and success for the agency. Family Gateway continues to play a unique role in the community by serving families of all types and sizes, keeping the family unit together and working with them as they are. In July, our implementation of Dallas’ first assessment and diversion program aligned our operations with national best practices and paved the way for other organizations in the area. Amid these new developments, the perseverance, joy, and hope displayed by our families in the face of trauma was our greatest inspiration. While I am proud of the many accomplishments made this past year, there is still much to be done. Together, we must continue this important work to bring stability and hope to children and families affected by homelessness in our city.

Anne Johnson

A MESSAGE FROM THE CEO

2017 was a year marked by significant progress and change, keeping the best interests of our children and families at the center of every action and decision. This past year, we greatly expanded our services to play a more substantial role in the community and to serve more families than ever before. Mid-year, we were selected as the point of entry (triage point) in Dallas County for families with children experiencing or near homelessness. This opportunity led to the implementation of a new model, incorporating our very own assessment and diversion program. With six months of data from this new model, we are confident that we will serve triple the number of families as our old model. While we are honored to be a part of the solution for our community and for families with children affected by homelessness, we know that we are only a small piece of the puzzle. A piece that we are both grateful and humbled to fill.

Ellen Magnis
The mission of Family Gateway is to provide stability and life-changing supportive services to children and families affected by homelessness.

SERVICES PROVIDED

- ASSESSMENT & DIVERSION
- EMERGENCY SHELTER & SUPPORTIVE HOUSING
- CASE MANAGEMENT
- ADULT & CHILDREN'S SERVICES
- EDUCATION PROGRAM

SHELTER AND SUPPORTIVE HOUSING

Family Gateway served 387 families (818 children) in emergency shelter and supportive housing.

EMERGENCY SHELTER PROGRAM

- 65% Families secured permanent housing upon completion of the program
- 32% Adults increased their employment income by the time they completed the program

PERMANENT SUPPORTIVE HOUSING PROGRAM

- 99% Families continue to reside in stable long-term housing
- 45% Adults have increased income

- 65% 65% Families secured permanent housing upon completion of the program
- 20% Adults increased their employment income by the time they completed the program

Family Gateway HUD Benchmark
90% of families were headed by a single parent.

66% of clients were children.
In July of 2017, we implemented a new program to align with national best practices:

**ASSESSMENT AND DIVERSION**

As the first shelter in Dallas to adopt this best practice, we now screen callers seeking assistance to determine if there is a way to divert them from shelter by providing services to them where they are or with a family member. This leaves scarce shelter space available for those with no other options.

1,992 CALLS FOR ASSISTANCE

- 603 REFERRED TO RESOURCES WITHOUT THE NEED FOR AN ASSESSMENT
- 1,246 PRESCREENED FOR ELIGIBILITY
- 143 CALLS LOST TO FOLLOW UP
- 704 INELIGIBLE BUT REFERRED TO COMMUNITY RESOURCES (didn’t meet HUD definition of literally homeless)
- 542 ELIGIBLE AND MOST IN NEED, PRIORITIZED BY URGENCY

On an annual basis, this new model serves more than three times the number of families as our old model using about the same budget.

85% of families exited from diversion case management with a positive housing experience (i.e. rapid rehousing, transitional housing, permanent supportive housing).
VOLUNTEERS
In 2017, 2,684 volunteers donated 5,830 hours of their time, saving us approximately $140,736.

4TH ANNUAL GATEWAY to OPPORTUNITY LUNCHEON
The 2017 Gateway to Opportunity Luncheon presented by MetroPCS was Thursday, September 7 at the Omni Dallas Hotel. Nearly 1,200 guests attended to hear from keynote speaker, former First Lady Laura Bush.

RECORD-BREAKING NET REVENUE: $796,356
2017 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE
Anne M. Johnson
Board Chair

Alex Sharma
Board Vice-Chair

Rick Deitch
Treasurer

Stephen Hipp
Secretary

Leslie Benners
At-Large Board Member

Bay Miltenberger
At-Large Board Member

DIRECTORS
Jennifer Austin
Ciara Cooley
Kristin Corr
Ariane Einecker
Shanjula Harris
Angie Kadesky

Kirsten Kerrigan
Mirjam Kirk
Tracy Lange
Mika Manaster
Steve Martin

Gary Moor
Doug Ness
Gretchen Pollom
Selwyn Rayzor
Bryon Romine
Paul Wilson

AFFORDABLE HOUSING BOARD
Doug Ness
Board Chair & President

Trey Bailey
Jill Bindler
Kristy Bowen
Katina S. Brooks
## Assets

### Current assets:
- Cash: $2,396,035
- Accounts receivable: 133,656
- Pledges receivable: 53,267
- Due from related party: 419,932
- Prepaid expenses and deposits: 23,215

**Total current assets**: 3,026,105

- Developer fee receivable: 367,300
- Property and equipment, net: 916,550

**Total assets**: $4,309,955

## Liabilities and Net Assets

### Current liabilities:
- Accounts payable and accrued expenses: $74,268
- Deferred revenue: 22,155
- Due to related party: 491,527

**Total current liabilities**: 587,950

### Net assets:
- Unrestricted:
  - Board designated for education: 12,011
  - Undesignated: 2,509,085

**Total unrestricted net assets**: 2,521,096

- Temporarily restricted: 1,190,909
- Permanently restricted: 10,000

**Total net assets**: 3,722,005

**Total liabilities and net assets**: $4,309,955

---

$0.85 of every dollar donated went towards our programs and services.
### Consolidated Statement of Activities
December 31, 2017

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
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<tr>
<td><strong>Revenue and support:</strong></td>
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<tr>
<td>Contributions</td>
<td>$2,087,593</td>
<td>$233,500</td>
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<td>$2,321,093</td>
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<td>Government grants</td>
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<td>684,546</td>
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<td>Special events (net of direct costs of $83,635)</td>
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<td>796,356</td>
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<tr>
<td>Rental income</td>
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<td>53,050</td>
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<td>Investment income</td>
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<tr>
<td>Developer fee income</td>
<td>367,300</td>
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<tr>
<td>Other income</td>
<td>39,663</td>
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<td>-</td>
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<td>Net assets released from restrictions</td>
<td>83,721</td>
<td>(83,721)</td>
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<td><strong>Total revenue and support</strong></td>
<td>4,120,034</td>
<td>149,779</td>
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<td>4,269,813</td>
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<table>
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<th><strong>Expenses:</strong></th>
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<td>Program services</td>
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<td>Management and general</td>
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<tr>
<td>Fundraising</td>
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<tr>
<td><strong>Total expenses</strong></td>
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<th><strong>Change in net assets</strong></th>
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<td></td>
<td>289,012</td>
<td>149,779</td>
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<td>438,791</td>
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<table>
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<th><strong>Net assets at beginning of year</strong></th>
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<td>2,232,084</td>
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<td>10,000</td>
<td>3,283,214</td>
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<table>
<thead>
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<th><strong>Net assets at end of year</strong></th>
<th></th>
<th></th>
<th></th>
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<tr>
<td></td>
<td>$2,521,096</td>
<td>$1,190,909</td>
<td>$10,000</td>
<td>$3,722,005</td>
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</table>
DONOR GIFTS OF $500 OR MORE

Sheryl Adkins-Green
Purvi & Bill Albers
Bianca Allison
All Saints Catholic Church
Allegis Group Foundation
Ruth & Ken Altshuler
Anonymous
Arizona Community Foundation
AT&T Inc
Jennifer & Judd Austin
B. B. Owen Trust
Faye Bagby
Justin Bailey
Laura Bakken
Heather & Ray Balesstri
Baron & Blue Foundation
Suzanne Bartolucci
Harry W. Bass, Jr. Foundation
BBVA Compass
Ed Beardsley & Frank Hettig
The Theodore & Beulah Beasley Foundation, Inc.
Jana Bell
Mindy Bell
Benevity - Company Match
Leslie & David Benners
Gina & Ken Betts
Deborah Boerder
Dianne & Jim Bosler
Holly Bosler
Allison & Chris Bovard
Kristy & Taylor Bowen
Susie Breen
Faye Briggs
TC Broadnax
Kim Brooks
Milton Brooks
Lisa Browning
BTH Bank
Bud’s Salads
Bunny Love Foundation
Karen Burhans
Frank Busch
Barbara Bush
Susan & Stephen Butt
Clarence Caeg
Sue & Charles Carey
Libu Chacko
Molly & Chris Chandler
Britton Church
Lynne & Michael Clark
Lisa & Russell Cobb
James M. Collins Foundation
Comerica Bank
Common Cents DISD
Compatriot Capital, Inc.
Ingra Conley
Serena Simmons Connelly
Ciara Cooley
Lisa & Clay Cooley
Gina Cowger
Berry R. Cox Family Foundation
Wendy Crafton
Angela & John Crates
Cristo Rey Dallas College Preparatory School
CrossFirst Bank
Kathy & Harlan Crow
Crow Holdings Capital - Real Estate
Tiffany & Mark Cuban
Judy & Cullen Cullers
David Culley
Dallas Morning News Charities
Dallas Women’s Foundation
Rachael & Robert Dedman, Jr.
Robert & Nancy Dedman Foundation
Janese & Rick Deitch
Amy Detwiler
Disability Action Center
Jennifer & Richard Dix
Brandy & Mark Drusch
Mary Beth & Sean Duffy
Sam & Tim Durst
Dr. Johnny East
Monica & Joe Eastin
Ariane Einecker
Louise Eiseman
Krystal Elliott
Sharon Ellis
Jennie & Pat Elvrum
Claire & Dwight Emanuelson
Ennis Family Foundation
Linda Evans
Leigh & Trevor Fahr
Kirsten & Jeff Fair
Michael Faircloth
Lee Falchi
Andy Fasken
FedEx
Linda & Jay Fierke
Finn Family Foundation
First Unitarian Church
First United Methodist Church of Dallas
Nancy Fitzgerald
Courtney Flanagan
Ola & Randall Fojtasek
Kelli & Jerry Ford
Debbie & Jim Francis
Kristi & Bill Francis
Frost
Justin Gmelich
Goldman Sachs
Goldman Sachs & Co. Matching Gift Program
Lisa & Gabriel Goncalves
Susan Goodiel
Jan Graffunder
Greater Dallas Bicyclists Association
Elizabeth & Robert Greening
Louise & Guy Griffeth
Sallie & Cawan Groves
Nancy & Jeremy Halbreich
Ron Hall
Margaret & Barry Hancock
Christy Harris
Carmen Hartjes
Jill Hartsell
Haynes & Boone, LLP
Linda Helton & Harvey Mitchell
Stephen Hipp & Brian Rogers
The Hirsch Family Foundation
Hoblitzelle Foundation
Horchow Families
Rita & Henry Hortenstine
Florence Hosanna
Trish & Lyssa Houck
Susan & Thomas Howley
Heather Hughes
Laree Hulshoff
Jane & Michael Hurst
Hutchins Gateway
Denise Jackson
Kathy Jewell
JLB Partners, LP
JLL Capital Markets
Anne & Nathan Johnson
Gene & Jerry Jones Family Foundation
Kate Juett
Alan Jurcak
Fannie & Stephen Kahn
Charitable Foundation
Louise W. Kahn Endowment Fund
Jon Karp
Carol & William Kelley
Gretel & Bob Kelly
Kirsten & Mike Kerrigan
Dianne Kesinger
Carla Kessler
Lisa Kieran
Kimberly-Clark Foundation
Eugenia King
King of Glory Lutheran Church
Mirjam & Chris Kirk
Kline Family Foundation
Shelli & Brandon Knutson
Leigh Koch
Taylor & Ashton Kouzbari
Paul Kowk
Janice Kramer
Lisa & Peter Kraus
Lynn & Randall Kurtz
Tracy & Ben Lange
Laurie & Terry Latson
Amy Laws
Brad Leffler
Gina & Michael Levy
DONOR GIFTS OF $500 OR MORE

Every effort was made to ensure a correct listing of donors. We apologize for any mistakes.
“Thank you for helping me and my children. What you have done for us will never be forgotten. Family Gateway has helped me see the better side of life.”

-Former Guest